Account Analysis, Analysis, Client Management, Client Presentation, Client Relationship Management, Corporate Finance, Due Diligence, Financial Goals, Financial Markets, Financial Modeling, Financial Transaction, Healthcare, Investment Banking, Investment Decisions, Investment Management, Loyalty, Market Analysis, Mergers and Acquisition, Strategic Advice

**Michael Johnson**

**Contact Information:**

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**Professional Profile:** Dynamic and results-driven Investment Banker with 18 years of extensive experience in equity research, portfolio management, and strategic financial planning. Expertise in identifying investment opportunities, conducting due diligence, and managing client portfolios. Recognized for strong analytical abilities, excellent client management skills, and a deep understanding of global financial markets.

**Education:** **University of Cambridge (Russell Group)**

* MBA in Finance
* Graduated: 2006

**University of Manchester (Russell Group)**

* BSc Economics and Finance, Upper Second Class Honours
* Graduated: 2004

**Career Progression:**

**Morgan Stanley** *Managing Director of Investment Banking*  
*London, UK*  
*2018 - Present*  
At Morgan Stanley, I oversee a team of investment bankers, managing a diverse portfolio of clients and leading major financial transactions. My role involves providing strategic financial advice, identifying investment opportunities, and conducting due diligence. I have successfully led several high-value deals, enhancing the firm's market position.

* **Key Achievements:**
  + Led a £1 billion IPO for a leading healthcare company.
  + Increased client portfolio value by 40% through strategic investment decisions.
  + Developed and implemented a new client acquisition strategy, resulting in a 20% increase in new business.
  + Awarded 'Top Performer' for outstanding performance and client satisfaction.

**Deutsche Bank** *Executive Director of Investment Banking*  
*London, UK*  
*2012 - 2018*  
In this role, I managed a team of investment banking professionals, overseeing equity research, financial analysis, and transaction execution. I provided strategic advice to clients, helping them achieve their financial goals and optimize their investment portfolios.

* **Key Responsibilities:**
  + Conducted in-depth equity research and financial analysis to identify investment opportunities.
  + Managed client portfolios, providing tailored investment strategies and advice.
  + Negotiated and executed high-value financial transactions, including mergers and acquisitions.
  + Developed strong relationships with clients, ensuring their satisfaction and loyalty.

**Credit Suisse** *Senior Investment Banking Associate*  
*London, UK*  
*2006 - 2012*  
As a Senior Investment Banking Associate, I gained extensive experience in financial modeling, market analysis, and transaction execution. I supported senior bankers in managing client relationships and executing complex financial transactions.

* **Key Contributions:**
  + Assisted in the execution of several multi-million-pound M&A transactions.
  + Conducted detailed financial modeling and valuation for client presentations.
  + Developed market analysis reports to support investment decisions.
  + Enhanced analytical and problem-solving skills through hands-on experience.

**Key Skills:**

* Equity Research and Analysis
* Portfolio Management
* Strategic Financial Planning
* Investment Opportunity Identification
* Client Relationship Management
* Financial Modeling and Valuation
* Team Leadership and Management
* Global Financial Markets Insight

**Professional Certifications:**

* Chartered Financial Analyst (CFA) Charterholder
* Certified Investment Management Analyst (CIMA)
* Advanced Certificate in Corporate Finance